

Ronald Harfouche

Address: Lisbon, Portugal - Phone Number: +351 912 260 496

Email: ronald.harfouche@gmail.com,

LinkedIn: [linkedin.com/in/ronald-harfouche-340459ba](https://www.linkedin.com/in/ronald-harfouche-340459ba)

Nationality: Lebanese

EDUCATION

PHD in Economic and Organizational Sociology

ISEG, Lisbon-Portugal

Sept 2020-

Msc in Business Management – Human Resources Management,

Edinburgh Napier, Scotland-UK

Jan 2018 – May 2019

BAS in Biology,

Lebanese American University, Jbeil - Lebanon

Sept 2013 – June 2017

EXPERIENCE SUMMARY

Business Development Representative at Finastra – Lisbon, Portugal

Apr 2021

Finastra is the third largest Fintech in the world and provides the top software technology to 90 of the world's largest banks.

Achievements

- Generating more than 1.5 million Euros in sales pipeline for the region I was overseeing (North-west Europe)
- Improving my knowledge on different aspects of banking and business technology.
- Consulting with senior leadership on projects such as Banking as a Service and Platformification.
- Creating a go to market strategy and owning the sale-cycle of an app called Vector Risk that calculates multiple risk measures

Talent Performance Management Intern at AZADEA Group – Beirut, Lebanon

Nov 2019 – Jun 2020

Azadea Group is a premier lifestyle retail company that owns and operates more than 50 leading international franchise concepts across the Middle East and Africa.

Achievements

- Composing Exams on LMS (Learning Management System) for different positions within the organization.
- Assisting in the creation of PDPs (Personal Development Plans) for the holders of different positions in the organization.
- Generating courses for the Leadership Program on topics such as people management, and performance improvement.
- Analyzing and summarizing data regarding emotional intelligence, reasoning abilities, and competencies such as (strategic thinking, relationship building, change management), for the HIPO program.
- Creating a course for HR personnel on how to properly investigate grievances.

Human Resources Summer Intern at ELARD Group – Beirut, Lebanon

June 2018 - Aug 2018

Achievements

- Restructuring Human Resources Department.
- Altering employee evaluation sheets to include more comprehensive Key performance indicators
- Recommending specialized training for different positions.
- Performing key Human Resources tasks.
- Applying and integrating the Ashridge sense of mission model.

VOLUNTEER

Oum Al Nour – Kesserwan, Lebanon

June 2014 – Sept 2014

Oum el Nour is committed to serving individuals through helping them overcome their addiction, in order to attain a healthy society characterized by sustainable growth.

Achievements

- Charity for the people in need – patients with addiction on substances.

KEY SKILLS

- Problem – Solving skills
- Leadership skills
- Excellent communication skills
- Strategic & Analytical Thinking
- Time Management
- Planning and Organizing
- Research
- Fluent in written and spoken English, French and Arabic
- Excellent use of Microsoft Word, Excel, Power point
- Learning Management System